

Global Cassava Market Research Report 2017

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1 Cassava Market Overview

1.1 Product Overview and Scope of Cassava

Cassava is the third-largest source of food carbohydrates in the tropics, after rice and maize. This report mainly covers Cassava market.

Figure Picture of Cassava



1.2 Cassava Segment by Types

1.2.1 Global Production Market Share of Cassava by Types in 2016

Figure Global Production Market Share of Cassava by Types in 2016

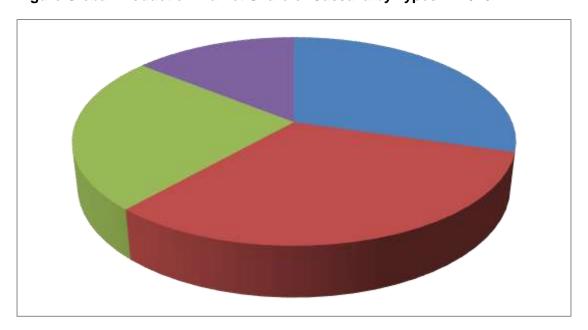


Table Classification of Cassava

	Types	Feature	Description
1			
2			
3			

1.3 Cassava Segment by Applications

1.3.1 Cassava Consumption Market Share by Applications in 2016

Table Cassava Consumption Market Share by Applications in 2016

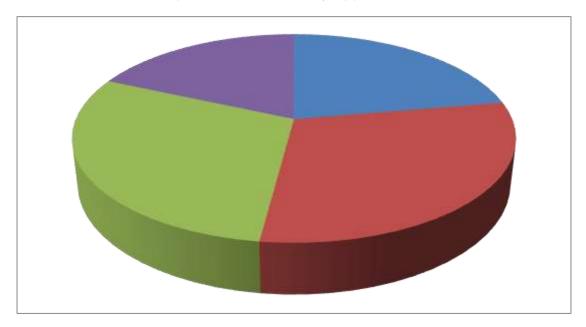


Table Applications of Cassava

	Applications	Feature	Description
1			
2			
3			

1.3.2 Industry

Industry

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Food
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processing, storage and bye-products of these crops along their food supply
chains

2 Global Cassava Market Competition by Countries

2.1 Global Cassava Production and Share by Countries (2015 and 2016)

Table Global Cassava Production of Key Countries (2015 and 2016)

Production	2015	2016	
Nigeria			
Indonesia			
Thailand			
Congo			
Ghana			
Total			

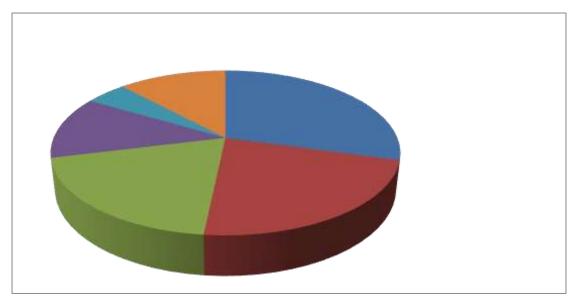
Above companies;

Table Global Cassava Production Share by Countries (2015 and 2016)

Production Share	2015	2016	
Nigeria			
Indonesia			
Total			

Above companies;

Figure 2016 Cassava Production Share by Countries



Above companies;

2.2 Global Cassava Revenue and Share by Countries (2015 and 2016)

Table Global Cassava Revenue (Million USD) by Countries (2015 and 2016)

Revenue	2015	2016	
Nigeria			
Indonesia			
Total			

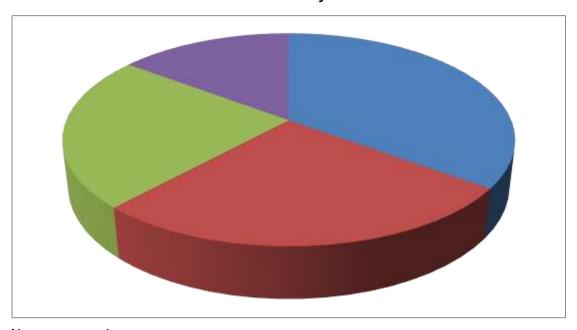
Above companies;

Table Global Cassava Revenue Share by Countries (2015 and 2016)

Revenue Share	2015	2016	
Nigeria			
Indonesia			
Total			

Above companies;

Table 2015 Global Cassava Revenue Share by Countries



Above companies;

Table 2016 Global Cassava Revenue Share by Countries

Above companies;

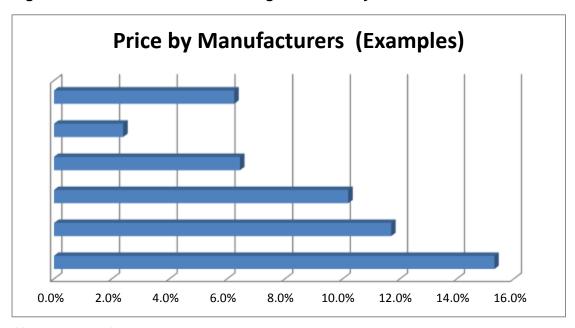
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Table Global Market Cassava Average Price of Key Countries (2015 and 2016)

	2015	2016	
Nigeria			
Indonesia			
Total			

Above companies;

Figure Global Market Cassava Average Price of Key Countries in 2016



Above companies;

2.4 Countries Cassava Manufacturing Base Distribution, Sales Area, Product Types

Table Countries Cassava Manufacturing Base Distribution and Sales Area

	Manufacturing Base Distribution	Sales Area
Nigeria		

Indonesia	

Above companies;

Table Countries Cassava Product Types

	Product Types
Nigeria	
Indonesia	

Above companies;

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Figure Cassava Market Share of Top 3 Countries

Above companies;

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Above companies;

2.5.3 Mergers & Acquisitions, Expansion

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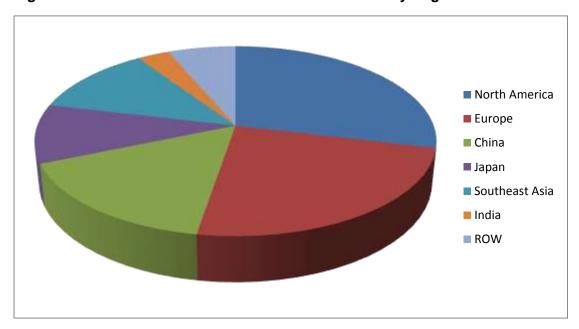
	2012	2013	2014	2015	2016	2017
USA						
Europe						
China						
Japan						
Southeast Asia						
India						
ROW						
Total						

Figure Global Cassava Production Market Share by Regions (2012-2017)

	2012	2013	2014	2015	2016	2017
USA						
Europe						
China						
Japan						
Southeast Asia						
India						
ROW						
Total						

Figure Global Cassava Production Market Share by Regions (2012-2017)

Figure 2016 Global Cassava Production Market Share by Regions



3.2 Global Cassava Revenue (Value) and Market Share by Regions (2012-2017)

Table Global Cassava Revenue by Regions (2012-2017)

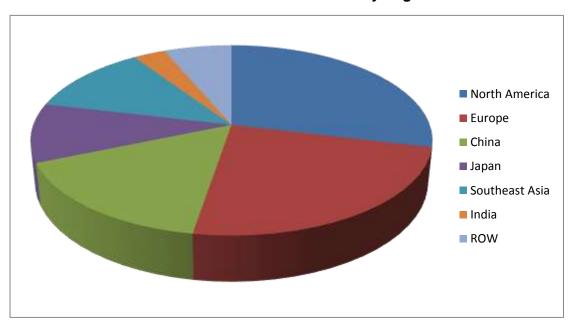
	2012	2013	2014	2015	2016	2017
USA						
Europe						
China						
Japan						
Southeast Asia	l					
India						
ROW						
Total		·		·	·	

Table Global Cassava Revenue Market Share by Regions (2012-2017)

	2012	2013	2014	2015	2016	2017
USA						
Europe						
China						
Japan						
Southeast Asia						

India	
ROW	
Total	

Table 2016 Global Cassava Revenue Market Share by Regions



3.3 Global Cassava Production, Revenue, Price and Gross Margin (2012-2017)

Table Global Cassava Production, Revenue, Price and Gross Margin (2012-2017)

	2012	2013	2014	2015	2016	2017
Production						
Revenue						
Price						
Gross Profit						
Cost						
Gross Margin						

3.4 North America Cassava Production, Revenue, Price and Gross Margin (2012-2017)

Table North America Cassava Production, Revenue, Price and Gross Margin (2012-2017)

	2012	2013	2014	2015	2016	2017
Production						
Revenue						
Price						
Gross Profit						
Cost						
Gross Margin			·			·

3.6 Europe Cassava Production, Revenue, Price and Gross Margin (2012-2017)

Table Europe Cassava Production, Revenue, Price and Gross Margin (2012-2017)

	2012	2013	2014	2015	2016	2017
Production						
Revenue						
Price						
Gross Profit						
Cost						
Gross Margin						

3.7 China Cassava Production, Revenue, Price and Gross Margin (2012-2017)

Table China Cassava Production, Revenue, Price and Gross Margin (2012-2017)

	2012	2013	2014	2015	2016	2017
Production						
Revenue						
Price						
Gross Profit						
Cost						
Gross Margin						

3.8 Japan Cassava Production, Revenue, Price and Gross Margin (2012-2017)

Table Japan Cassava Production, Revenue, Price and Gross Margin (2012-2017)

	2012	2013	2014	2015	2016	2017
Production						
Revenue						
Price						
Gross Profit						
Cost						
Gross Margin						

3.9 Southeast Asia Cassava Production, Revenue, Price and Gross Margin (2012-2017)

Table Southeast Asia Cassava Production, Revenue, Price and Gross Margin (2012-2017)

	2012	2013	2014	2015	2016	2017
Production						
Revenue						
Price						
Gross Profit						
Cost						
Gross Margin						

3.10 India Cassava Production, Revenue, Price and Gross Margin (2012-2017)

Table India Cassava Production, Revenue, Price and Gross Margin (2012-2017)

	2012	2013	2014	2015	2016	2017
Production						
Revenue						
Price						
Gross Profit						
Cost						

Gross Margin

4 Global Cassava Supply (Production), Consumption, Export, Import by

Regions (2012-2017)

4.1 Global Cassava Consumption by Regions (2012-2017)

Table Global Cassava Consumption Market by Regions (2012-2017)

	2012	2013	2014	2015	2016	2017
USA						
Europe						
China						
Japan						
Southeast Asia						
India						
ROW						
Total						

Table Global Cassava Consumption Market Share by Regions (2012-2017)

	2012	2013	2014	2015	2016	2017
USA						
Europe						
China						
Japan						
Southeast Asia						
India						
ROW						
Total						

Figure Global Cassava Consumption Market Share by Regions (2012-2017)

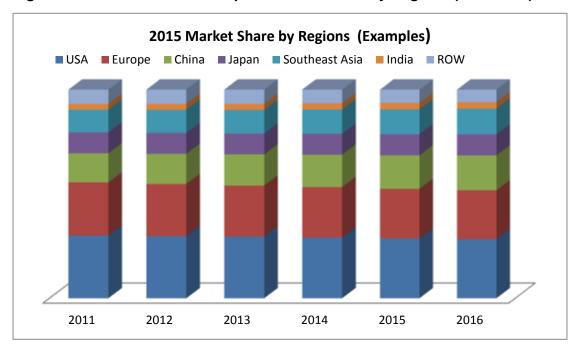
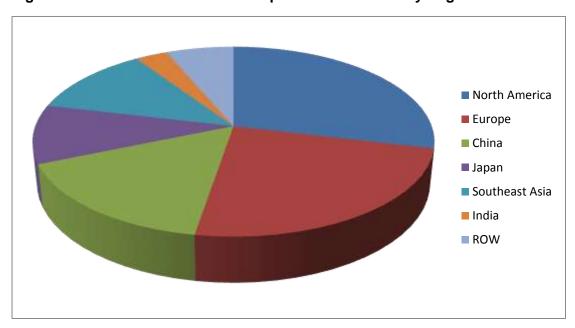


Figure 2016 Global Cassava Consumption Market Share by Regions



4.2 North America Cassava Production, Consumption, Export, Import by Regions (2012-2017)

Table North America Cassava Production, Consumption, Import & Export (2012-2017)

	2012	2013	2014	2015	2016	2017
Production						
Import						
Export						
Consumption				·	·	

4.3 Europe Cassava Production, Consumption, Export, Import by Regions (2012-2017)

Table Europe Cassava Production, Consumption, Import & Export (2012-2017)

	2012	2013	2014	2015	2016	2017
Production						
Import						
Export						
Consumption				·	·	

4.4 China Cassava Production, Consumption, Export, Import by Regions (2012-2017)

Table China Cassava Production, Consumption, Import & Export (2012-2017)

	2012	2013	2014	2015	2016	2017
Production						
Import						
Export						
Consumption	·		·		·	

4.5 Japan Cassava Production, Consumption, Export, Import by Regions (2012-2017)

Table Japan Cassava Production, Consumption, Import & Export (2012-2017)

	2012	2013	2014	2015	2016	2017
Production						
Import						
Export						
Consumption						

4.6 Southeast Asia Cassava Production, Consumption, Export, Import by Regions (2012-2017)

Table Southeast Asia Cassava Production, Consumption, Import & Export (2012-2017)

	2012	2013	2014	2015	2016	2017
Production						
Import						
Export						
Consumption						

4.7 India Cassava Production, Consumption, Export, Import by Regions (2012-2017)

Table India Cassava Production, Consumption, Import & Export (2012-2017)

	2012	2013	2014	2015	2016	2017
Production						
Import						
Export						
Consumption	·				·	·

5 Global Cassava Production, Revenue (Value), Price Trend by Types

5.1 Global Cassava Production and Market Share by Types (2012-2017)

Table Global Cassava Production by Types (2012-2017)

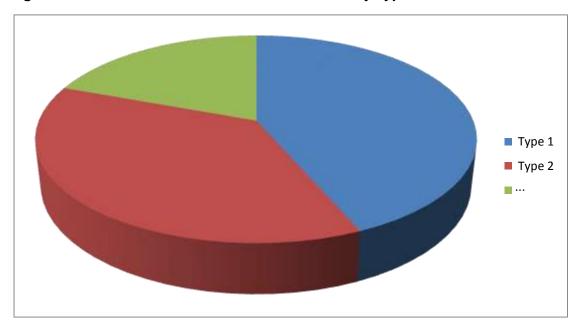
	2012	2013	2014	2015	2016	2017
•••						
Total						

Table Global Cassava Production Share by Types (2012-2017)

	2012	2013	2014	2015	2016	2017
Total						

Figure Production Market Share of Cassava by Types (2012-2017)

Figure 2016 Production Market Share of Cassava by Types



5.2 Global Cassava Revenue and Market Share by Types (2012-2017)

Table Global Cassava Revenue by Types (2012-2017)

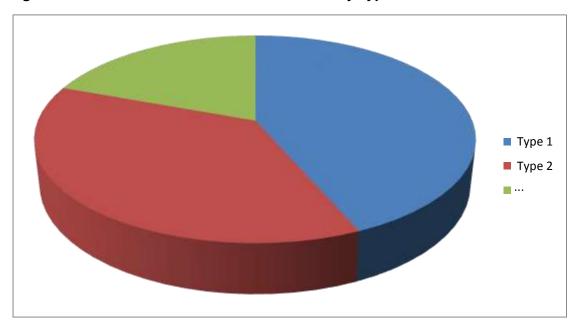
	2012	2013	2014	2015	2016	2017
Total						

Table Global Cassava Revenue Share by Types (2012-2017)

	2012	2013	2014	2015	2016	2017
Total						

Figure Production Revenue Share of Cassava by Types (2012-2017)

Figure 2016 Revenue Market Share of Cassava by Types



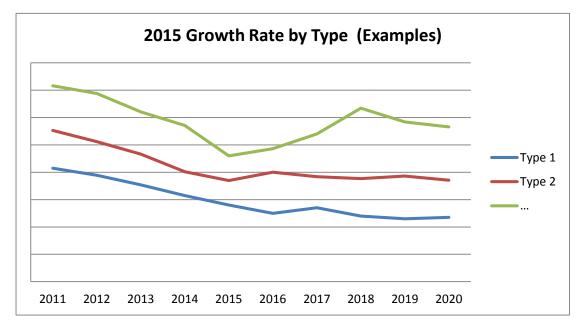
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Table Global Cassava Price by Types (2012-2017)

	2012	2013	2014	2015	2016	2017
•••						
Total						

5.4 Global Cassava Production Growth by Type (2012-2017)

Figure Global Cassava Production Growth by Type (2012-2017)



6 Global Cassava Market Analysis by Applications

6.1 Global Cassava Consumption and Market Share by Applications (2012-2017)

Table Global Cassava Consumption by Applications (2012-2017)

	2012	2013	2014	2015	2016	2017
Industry						
Food						
Total						

Table Global Cassava Consumption Market Share by Applications (2012-2017)

	2012	2013	2014	2015	2016	2017
Industry						
Food						
Total						

Figure Global Cassava Consumption Market Share by Applications in 2016

6.2 Global Cassava Consumption Growth Rate by Applications (2012-2017)

Table Global Cassava Consumption Growth Rate by Applications (2012-2017)

	2012	2013	2014	2015	2016	2017
Industry						
Food						

Figure Global Cassava Consumption Growth Rate by Applications (2012-2017)

- **6.3 Market Drivers and Opportunities**
- **6.3.1 Potential Applications**
- **6.3.2 Emerging Markets/Countries**

7 Global Cassava by Countries

7.1 Nigeria
7.2 Indonesia
7.3 Thailand
7.4 Congo
7.5 Ghana
7.6 Brazil
7.7 Angola
7.8 Mozambique
7.9 Vietnam
7.10 India
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8 Cassava Manufacturing Cost Analysis

8.1 Cassava Key Raw Materials Analysis

8.1.1 Key Raw Materials

Table Production Base and Market Concentration Rate of Raw Material

Raw Materials	Production Base	Market Concentration Rate
Raw Material A		
Raw Material B		

8.1.2 Price Trend of Key Raw Materials

Figure Price Trend of Key Raw Materials

8.1.3 Key Suppliers of Raw Materials

Table Key Suppliers of Raw Materials

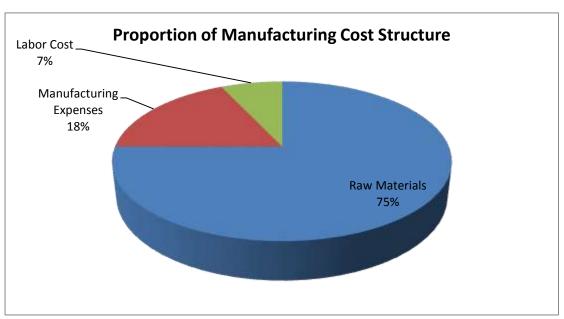
	Company	Website	Location
Raw Material A	Supplier 1		
	Supplier 2		
	Supplier 3		
	Supplier 4		
	Supplier 5		
Raw Material B	Supplier 1		
	Supplier 2		
	Supplier 3		
	Supplier 4		
	Supplier 5		

Above Companies;

8.1.4 Market Concentration Rate of Raw Materials

8.2 Proportion of Manufacturing Cost Structure

Figure Manufacturing Cost Structure of Cassava



8.2.1 Raw Materials

The raw materials include the direct material, like raw materials, accessory material and packing materials.

8.2.2 Labor Cost

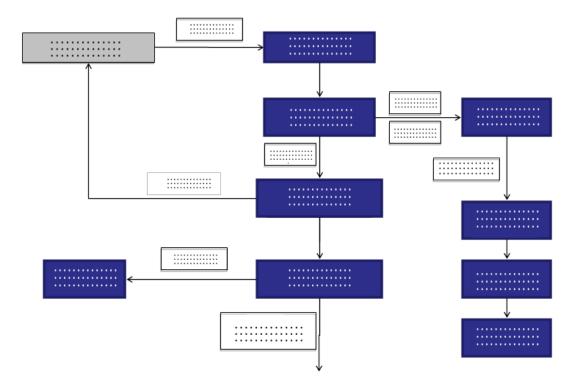
This includes the Direct Labor Costs in production line, like the wages and welfare.

8.2.3 Manufacturing Expenses

This section includes a lot of items, like the depreciation costs for the equipment, plants, staff dormitories and storehouses etc., also includes the energy costs like water and electricity, industrial gas and steam, as well as expenses like Safety and Health, low value consumables and spare parts, sporadic materials.

8.3 Manufacturing Process Analysis of Cassava

Figure Manufacturing Process Analysis of Cassava



9 Industrial Chain, Sourcing Strategy and Downstream Buyers

9.1 Cassava Industrial Chain Analysis

Figure Cassava Industrial Chain Analysis



9.2 Upstream Raw Materials Sourcing

Raw Materials are important component, occupying for the most proportion of cost. It's important and necessary to attach importance to raw materials sourcing. In general, the raw materials need to outsourcing, and the price, on-time rate and quality are very key indicators, to keep competitive market position, to maximize the profit.

Actually, the price, on-time rate or quality, is just one of key factors to influence on the supply and competitiveness. The lowest total production cost is the total index to maximize the profit.

To a producer, can control the total production cost through worldwide procurement, localization procurement and concentrative purchase, more purchasing focuses on fewer suppliers to large-scale purchase, to large-scale and high efficiency. Now the logistics and information is well-developed, beneficial to worldwide procurement, localization procurement and concentrative purchase. In future, more manufacturers will attach importance to the raw materials purchasing, with strategic sourcing.

9.3 Raw Materials Sources of Cassava Major Manufacturers in 2016

Table Raw Materials Sources of Cassava Major Manufacturers in 2016

9.4 Downstream Buyers

Table Major Buyers of Cassava

Regions	Buyers	Website
USA		
Europe		
Japan		
	,	
China		

10 Marketing	Strategy	Analysis,	Distributors	raders

- 10.1 Marketing Channel
- 10.1.1 Direct Marketing
- 10.1.2 Indirect Marketing
- 10.1.3 Marketing Channel Development Trend
- **10.2 Market Positioning**
- 10.2.1 Pricing Strategy
- 10.2.2 Brand Strategy
- 10.2.3 Target Client
- 10.3 Distributors/Traders List

Table Distributors/Traders List

Regions	Distributors/Traders Name	Website
USA		
Europe		
Japan		
China		

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11 Market Effect Factors Analysis

11.1 Technology Progress/Risk

11.1.1 Substitutes Threat

11.1.2 Technology Progress in Related Industry

Like the mobile internet,

11.2 Consumer Needs/Customer Preference Change

Consumers are generally quick-change, to get or use newfangled products, better experience, better convenience and more quicker; to find and meet the needs of consumers, and exceeding expectation, better service. The world changes quickly, especially in mobile internet and consumer electronics, and now the mobile internet and consumer electronics are changing the traditional sectors, to more efficient, more cheaper and powerful.

11.3 Economic/Political Environmental Change

At present, global economy is fluctuant, and most countries take measures to stimulate the economy, especially in Japan, Europe, Australia and the resources providing countries, like Russia, Middle East, Brazil etc. In many fields, China is the largest consumer, but in the past several years, China's economic growth slows .The China government is reforming the economic structure, to release energy of economy. USA economy is relatively stable with low-speed-growth, but in future, it also is full of risk. In Southeast Asia, the economy also is fluctuated the economic base is comparatively unsubstantial, due to the exchange fluctuations. In India, although many people look to further increase in India, but the economic aggregate is too low and the infrastructure is behindhand and inefficient. In a long term, India will keep a stable and low growth in economy, due to its economic structure and bureaucratic system.

On the other hand, the political factors, like government succession, security fears, trade dispute, domestic employment, even the regional military crisis, always affect the economic activity, country to country, corporation to country. So it needs us with deep insight, to analyze the prospect avoid risk, to grasp the opportunity and reduce

losses.

12 Global Cassava Market Forecast (2017-2022)

12.1 Global Cassava Production, Revenue Forecast (2017-2022)

Figure Global Cassava Production and Growth Rate Forecast (2017-2022)

Figure Global Cassava Revenue and Growth Rate Forecast (2017-2022)

12.2 Global Cassava Production, Consumption Forecast by Regions (2017-2022)

Table Global Cassava Production Forecast by Regions (2017-2022)

	2017	2018	2019	2020	2021	2022
USA						
Europe						
China						
Japan						
Southeast Asia						
India						
ROW						
Total						

Table Global Cassava Consumption Forecast by Regions (2017-2022)

	2017	2018	2019	2020	2021	2022
USA						
Europe						
China						
Japan						
Southeast Asia	a					
India						

ROW	
Total	

12.3 Global Cassava Production Forecast by Type (2017-2022)

Table Global Cassava Production Forecast by Type (2017-2022)

	2017	2018	2019	2020	2021	2022
Total						

12.4 Global Cassava Consumption Forecast by Application (2017-2022)

Table Global Cassava Consumption Forecast by Application (2017-2022)

	2017	2018	2019	2020	2021	2022
Industry						
Food						
Total						

12.5 Cassava Price Forecast (2017-2022)

13 Research Findings and Conclusion

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14 Appendix